Organizational Excellence Specialists



WORKING WITH ORGANIZATIONS

TO IMPROVE PERFORMANCE



Client Organizations

- Are confronted with many challenges: globalization, productivity, technology, consumers, workforce, governance, sustainability...
- Use popular management tools: strategic planning, customer relationship management, employee engagement surveys, benchmarking, balanced scorecard, core competencies, outsourcing, change management, supply chain management, mission and vision statements ...
- Use a variety of approaches: Do-It-Yourself, Take Training,
 Seek implementation Assistance

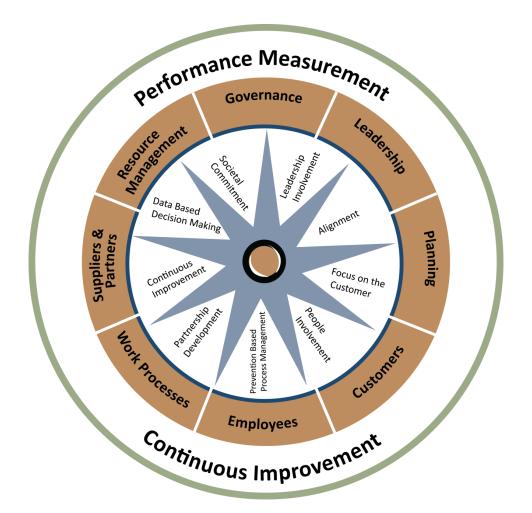


Management Consultants

- Provide assistance to clients:
 - Expert
 - Resource
 - Process
- Have tools in their toolkit:
 - Certification
 - Standards
 - Consulting process
 - Code of professional conduct
 - Functional and industry area of specialty



Organizational Excellence Framework



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Toolkit for Consultants

- Creating awareness:
 - Short Presentation
 - Scenario Games
- Conducting an assessment:
 - Teaser assessment on culture
 - Full assessment on management system
- Preparing an improvement plan:
 - Automated assessment and reporting system
- Providing workshops:
 - OEF workshops (holistic approach)
 - Key Management Area workshops (modular approach)
- Comparing performance to others
 - Global OE Index
- Offering consulting assistance



Easy as 1-2-3



Improvement Plan:

Ratings

Open-ended comments

Action plans

Implementation:

Training

Consulting

Coaching

Mentoring

Assisting

Assessment:

- 9 Principles
- 9 Key Management Areas
- 102 Best Management Practices



Consider the Benefits

- OES toolkit serves generalists and specialists
- Global, professional and cost-effective set of programs
- Assessment and improvement planning lead to referrals and follow-on assignments
- Quality control embedded on all assignments
- Measurement validates value to the marketplace
- Data analytics and global knowledge base
- Network of collaborative professionals
- Strategic alliances that add value to client engagements



OUR TEAM

- Talented professionals around the globe:
 - Licensed Professionals using the toolkit
 - Research team contributing to the Global OE Index
 - QOR Newsletter team providing content

- Involved with global organizations:
 - Organizational Excellence Technical Committee (QMD, ASQ)
 - ISCM Foundation
 - ISO 20700 (Management Consulting Standard)



Thank You!

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